

W. Nathaniel 'Nate' Schoen
Custom Builder Management Solutions
Bridgewater Consulting, LLC

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EXPERIENCE:

Founder & President (2004-Present) Custom Builder Management Solutions - Beaufort, South Carolina

Direct all daily operations and oversee the national marketing and sales of the Custom Builder Management Solutions (CBMS) Program to over 250 Builders from Cape Cod, Massachusetts to Bakersfield, California, and in three Canadian Provinces. www.CBMSsolutions.com

Owner & President (2010-Present) Bridgewater Consulting, LLC - Beaufort, South Carolina

Residential Design/Build Firm specializing in high-end homes built one at a time for discriminating Homeowners. www.homesbybridgewater.com

Designer of the US Copyrighted program, Custom Builder Management Solutions (CBMS) (2004)

The CBMS Program is a simple, effective and practical solution for the construction industry; a grass roots foundation for company organization and effective management. The 'Solutions' serve to enable contractors to get a real handle on solid standard operating procedures, and delegate responsibilities and authority in an effective manner. The intent of the program is to enable Builders to sell PROCESS to their Homeowners instead of product.

Vice President of Operations (2001-2004) Bridgewater Construction, Inc. - Toledo, Ohio

Oversee all operations pertinent to the custom home building business, specializing in homes averaging \$500,000+ in value. Responsible for: the daily scheduling and quality control of tradesmen and vendors in the completion of 10 residential projects yearly; for the timely selection of materials per Homeowners' request; and, all accounts payable and receivable.

Residential Home Designer (2002-Present) Bridgewater Consulting, Inc. - Toledo, Ohio

Produce full working drawings and blueprints for custom homes ranging in size from 2000 to 5000+sqt (utilizing Chief Architect design software).

Owner, UBuildIt Toledo Franchise (2001-2004) Schoen Homes Consulting Company - Toledo, Ohio

Captain (1996-2001) United States Marine Corps

Commanding Officer, HQ Battery/3rd Battalion/11th Marines/1st Marine Division: responsible for the performance and well-being of 230 Marines and Sailors. Selected for special independent duty as a Fire Support Officer and deployed to the Pacific Rim aboard the USS Ft. McHenry: assigned to educate Japanese, Malaysian, Brunei, Thai and Singapore military officers in fire support techniques for amphibious operations. Forward Observer and Fire Direction Officer: responsible for the computation of data to enable the safe and accurate fire of 155mm high-explosive artillery rounds and close air support in close proximity of Marines and Sailors.

INDUSTRY AWARDS:

Named to Profession Builder magazine '40 Under 40 in the Construction Industry' in 2011

EDUCATION:

Force Protection/Anti-Terrorism Officers Course	1998
OCS, The Basic Course, & Field Artillery Officers Basic Course	1995-1996
John Carroll University (Cleveland, Ohio)	1996
<i>- Bachelor of Arts (History), NCAA Division III Football</i>	
St. Johns Jesuit High School (Toledo, Ohio)	1992

PERSONAL:

Born 1973 in Honolulu, Hawaii. Eldest of 7 children. Married to the former Sarah Hall –they have two sons, William and Hall.

NATE SCHOEN'S BIO

Nate Schoen grew up around his father (Bill Schoen's) design/build company, Bridgewater Construction, spending summers in the industry as a laborer, mason and carpenter apprentice. After graduating with a history degree from John Carroll University, he spent six years as a Marine Corps Field Artillery Officer. Returning to Bridgewater, Nate and his father drew on their experience as Custom Builders and military leadership skills to co-author the Custom Builder Management Solutions Program. Since then, Nate has worked as a consultant and business coach with a client base of over 250 Custom Builders in 33 States and four Canadian Provinces. In addition, Nate continues to function as a designer and construction manager for high-end new homes projects in South Carolina (www.homesbybridgewater.com) and writes a blog about the experiences of building a custom home utilizing the techniques and tools he teaches to other Custom Builders: <http://buildingblog.cbmsystems.com/> In 2011, Nate was named to the Professional Builder magazine 'Top 40 Under 40' in the Construction Industry.

SPEAKING EXPERIENCE

2011: 21st Century Building Expo
2009 & 2010: Southern Building Show
2006-2011: Southern Living Custom Builder Program
2004 - 2011: Numerous Engagements with various NAHB Builder 20 Clubs and local HBAs/BIA's
1998 -1999: Taught 'Fire Support and Amphibious Operations' (4 Hours of Professional Education) to members of the Royal Thai Marine Corps, Singapore Navy, Brunei Navy, Malaysian Army, and Japanese National Defense Forces.

PUBLISHED WORKS

'Builder Finds Order Among Chaos' Residential Design & Build magazine January 2011
'If a Construction Schedule Falls in the Woods...' Constructech magazine August 2010
'Build Your Process First' Residential Design & Build magazine June 2010
'The Problem with Calculators.' Constructech magazine February 2010
Custom Builder Management Solutions (US Copyright 2004)





CONSULTING & CONSTRUCTION MANAGEMENT
145 Dataw Drive Saint Helena Island, South Carolina 29920
homesbybridgewater.com

CONSTRUCTION EXPERIENCE – A FAMILY TRADITION

- Grandfather, Dick Schoen, ran his father's paving & sewer contracting company, Schoen Paving along with his brothers until 1985. Projects included the Ohio Turnpike and the downtown Toledo Riverfront 'Portside'.
- Father, Bill Schoen, founded Bridgewater Construction to build custom homes in Toledo, Ohio in 1979. He served on numerous boards and as president of "Builder 20 Club #11: The Craftsmen", a National Association of Home Builders program comprised of 20 builders from across the country that exchange ideas and innovations related to the custom home market. Under Bill's leadership, the company received numerous industry awards, including being named the Northwest Ohio HBA 'Builder of the Year' in 2001. Bill retired later that year due to medical issues, but is still informally active with the company.
- Nate Schoen was named to Professional Builder magazine's 'Top 40 Under 40 in the Construction Industry' (June 2011).
- Over the years, Bridgewater Construction built over 300 custom designed homes and renovations, valued at over \$120 million.
- Nationally, Bridgewater Construction has also been recognized in several professional publications:
 - . Feature Story, Professional Builder magazine, June 1987
 - . "National Builder of the Month," Custom Builder magazine, November 1989
 - . Feature Story, Custom Builder magazine, September 1997
- Bridgewater has been on the cutting edge in the use of technological and computer innovations such as:
 - . BuildSoft, a state of the art scheduling, job costing, accounting, and customer service computer program designed for custom builders.
 - . Chief Architect, a 3D CAD program for designing home plans.
 - . Co-construct, a secure online communication tool and database for the Homeowner, Vendors/Trades, and the Builder.
- In the fall of 2009, son Nate Schoen relocated the business to Beaufort, South Carolina. Although now Bridgewater Consulting LLC is mainly an international consulting & training firm for high end residential homebuilders, he continues to design and build for discriminating Homeowners looking for a unique personal relationship and high attention to detail.