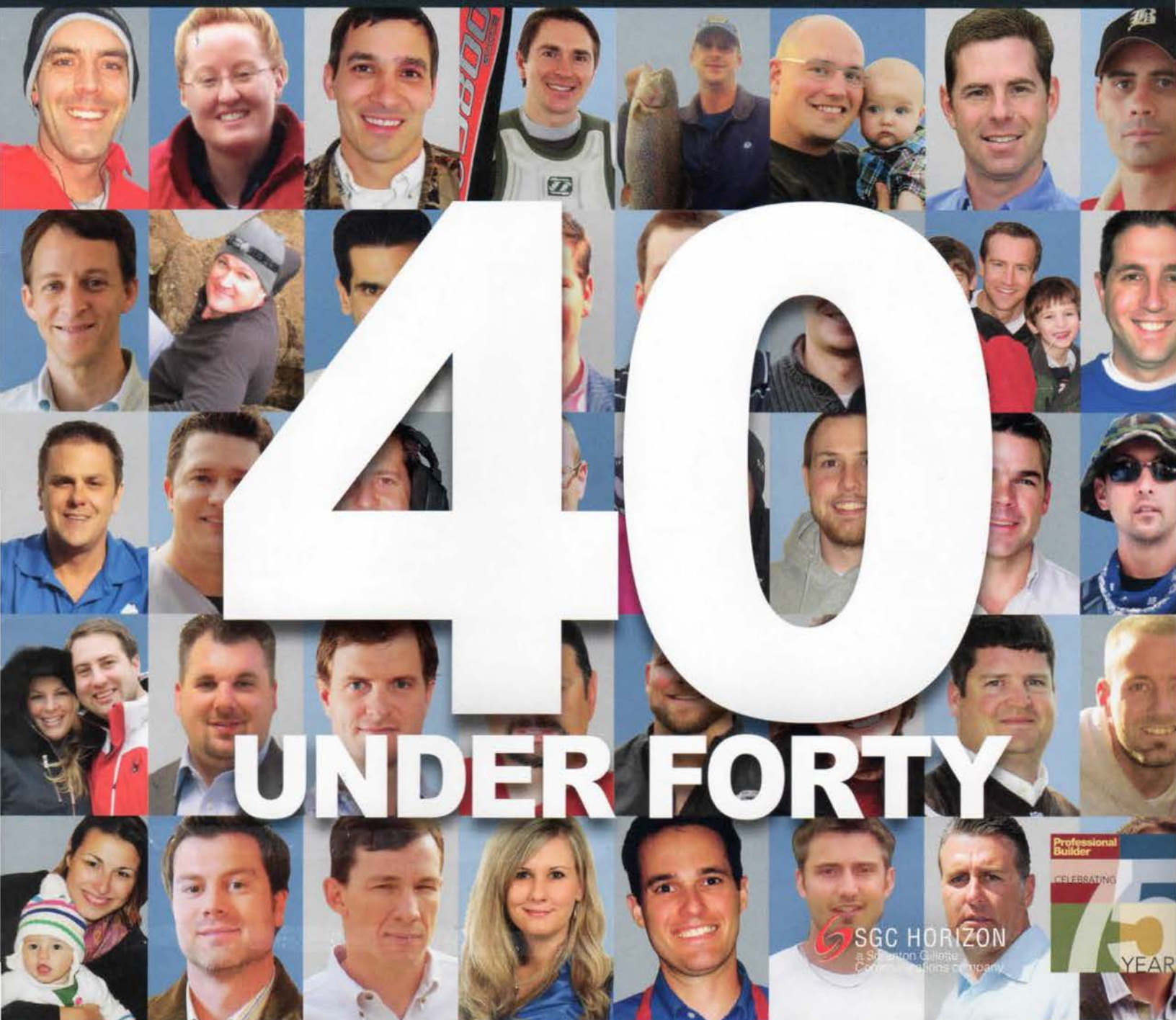


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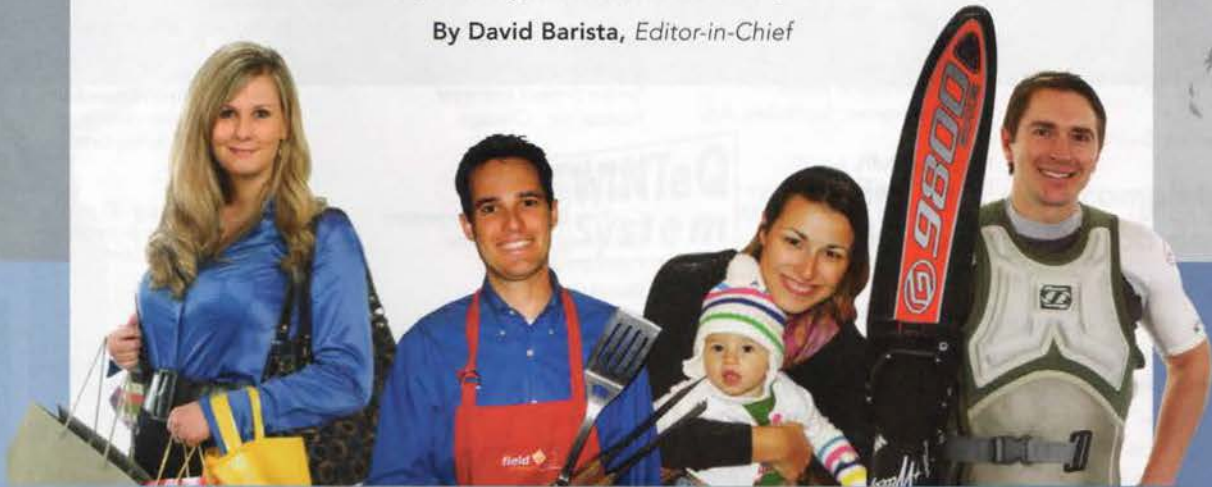
Professional
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CELEBRATING
75
YEAR

Professional Builder

40 UNDER 40

A former college running back turned green builder, a licensed psychologist who is helping New Orleans rebuild and modernize after Katrina, and a Lean-process guru who is leading one of the nation's fastest-growing home-building companies — these accomplished professionals are among *Professional Builder's* inaugural 40 Under 40 class. The 40 individuals featured on the following pages represent some of the brightest stars in the home-building industry — and they're under the age of 40. We proudly present the home-building industry's next generation of leadership.

By David Barista, *Editor-in-Chief*



The Honor Roll

Craig Antonelli, pg. 34
President
Antonelli Construction, Antonelli Development, and Antonelli Storage Facility, Fairport, N.Y.

Brian Baker, pg. 33
Owner, VP, marketing and design
Baker Development Group, Studio26 Homes, Renu Building and Energy Solutions, Orefield, Pa.

Tony Barbee, pg. 39
President, Indianapolis/
Cleveland Division
PulteGroup, Carmel, Ind.

Jason Barbera, pg. 35
Owner, general contractor
Sweetwater Homes and Sweetwater Remodel Group, Culleoka, Tenn.

Steve Bertasso, pg. 39
Assistant professor, senior associate
Middle Tennessee State University, Murfreesboro, Tenn., and TrueNorth Development, Northville, Mich.

Steve Bontje, pg. 39
Marketing manager
Laebon Developments, Red Deer County, Alberta, Canada

Jesse Boucher, pg. 36
President
Kodiak Construction, Saratoga Springs, N.Y.

Brian Conaway, pg. 33
President
Conaway Homes, Whitehouse, Texas

George Davis, pg. 35
President
ProBuilt Homes, Mentor, Ohio

Abe Degnan, pg. 32
President
Degnan Design Builders, DeForest, Wis.

Eric Drivdahl, pg. 34
Senior project manager
Gelotte Hommas Architecture, Bellevue, Wash.

Michael Fratantoni, pg. 37
President, co-owner
Desert Sky Development, Scottsdale, Ariz.

Jay Gillilan, pg. 35
President, New Mexico and Colorado divisions
PulteGroup, Albuquerque, N.M.

Doug Griffith, pg. 34
Purchasing manager
Winchester Homes, Bethesda, Md.

Jeff Grundahl, pg. 36
President
JG Development, Blue Mounds, Wis.

Rick Hendel, pg. 38
Owner
Hendel Homes and Hendel Construction, Wayzata, Minn.

C.R. Herro, pg. 33
VP, environmental affairs
Meritage Homes, Scottsdale, Ariz.

Matthew Hufft, pg. 37
Founder, president, creative director
Hufft Projects, MAKE Studios, Edwin Blue, Kansas City, Mo.

Douglas Kalfelz, pg. 34
Principal
Donald Powers Architects, Providence, R.I.

John Kirksey, Jr., pg. 36
Partner
ZK Homes and Zieben Kirksey Development, Houston

Chris Kornman, pg. 33
President
Southern Homes, Slidell, La.

Nicholas Lust, pg. 38
Director, project management, project engineering
Custom Builder Systems, Professional Building Systems, Middleburg, Pa.

Nicole Murray, pg. 38
VP, community development
FieldStone Homes, Irvine, Calif.

Ben Passyn, pg. 32
Owner
American Craftsman Construction, Easton, Md.

Giles Patterson, pg. 35
Executive VP
Fischer Homes, Crestview Hills, Ky.

Joshua Peterson, pg. 36
CFO, executive VP
Wathan Castanos Hybrid Homes, Fresno, Calif.

Brandon Rogalski, pg. 32
Senior project manager
Norcon Inc., Chicago

Nate Schoen, pg. 38
President
Custom Builder Management Solutions, Bridgewater Consulting LLC, Beaufort, S.C.

Saun Sullivan, pg. 38
Partner
DSLDC LLC, Denham Springs, La.

Mark Tangen, pg. 37
Division president
Rausch-Coleman Homes, Grandview, Mo.

Nick Thompson, pg. 39
VP, operations
Thompson Home Inc., Owensboro, Ky.

Chad Tschetter, pg. 33
VP, operations
Ryland Homes, Houston

Michael Waldron, pg. 37
Owner, president
Waldron Builders and Titan Mechanical Contracting, Saratoga Springs, N.Y.

Evan Weiss, pg. 35
Owner, CEO
Weiss Custom Home Corporation and Carolina Classic Remodeling, Charlotte, N.C.

Monica Wheaton, pg. 37
CEO
Builder Partnerships, Littleton, Colo.

Brett Whitehead, pg. 32
President
Brandywine Homes, Irvine, Calif.

Dan Whitehurst, pg. 34
President
Clark Turner Development, Balcamp, Md.

Shannon Wilson-Chandler, pg. 39
New home sales consultant
Royal Oaks Building Group, Raleigh, N.C.

Amber Wood, pg. 32
Manager, energy programs
NAHB Research Center, Upper Marlboro, Md.

Lee Zieben, pg. 36
Partner
ZK Homes and Zieben Kirksey Development, Houston



Nate Schoen, 37

PRESIDENT, CUSTOM BUILDER MANAGEMENT SOLUTIONS AND BRIDGEWATER CONSULTING LLC, BEAUFORT, S.C.

EDUCATION

BA, History, John Carroll University

ACCOMPLISHMENTS

Co-authored with his father (a former home builder) a computerized operational management system for custom-home builders: Custom Builder Management Solutions
Doubled sales of CBMS in 2009 and 2010; on pace to increase sales in 2011

Consultant and business coach for nearly 300 home builders in 39 states and five Canadian provinces

Designed more than 25 custom homes while working for his father's residential design-build company

OFF THE CLOCK

Accomplished childhood dream of serving as a Marine Corps Officer

Can't live without Cleveland Browns football
Avid golfer with two holes in one on his resume
Fave flicks: "The Usual Suspects" and "The Guns of Navarone"

SECRET LIFE

Closet computer geek who is building a souped-up computer from scratch



Nicholas Lust, 31

DIRECTOR, PROJECT MANAGEMENT, PROJECT ENGINEERING, CUSTOM BUILDER SYSTEMS, PROFESSIONAL BUILDING SYSTEMS, MIDDLEBURG, PA.

PROFESSIONAL CREDENTIALS

Certified PFS Inspector, Certified Electrical Inspector

ACCOMPLISHMENTS

Lead project manager and engineer for modular-home manufacturer
Projects include 400-home senior-living community and 128-unit townhouse development, both in Philadelphia

EXTRACURRICULAR

In the wake of Hurricane Katrina, assisted with development of Mississippi's current system and codes for deploying modular homes as part of disaster-relief efforts

OFF THE CLOCK

Hobbies include drag racing, customizing cars and trucks, and showing off his one-of-a-kind Honda Civic Si
Self-proclaimed "extreme" Philadelphia Eagles fan

Coached son's flag football team, comprised of 5-7 year olds, to back-to-back undefeated seasons (eat your heart out Andy Reid!)
Fave vacation spot: Chincoteague Island, Va.

SECRET LIFE

Holds numerous food-eating distinctions at East Coast restaurants for winning oversized-meal challenges (despite his 175-pound, 6-foot, 3-inch frame)
Has an identical twin



Nicole Murray, 31

VP, COMMUNITY DEVELOPMENT, FIELDSTONE HOMES, IRVINE, CALIF.

EDUCATION

BA, Communications Studies, MBA, University of San Diego

PROFESSIONAL CREDENTIALS

Licensed real estate broker

ACCOMPLISHMENTS

Manages profits and losses and sales and marketing for residential projects; projected 2011 revenue for Southern California: \$24 million

Works with financial institutions for project debt and equity requirements

Implemented company's green-building initiative; all FieldStone homes in California are Energy Star-rated and 15 percent above Title 24 standards

EXTRACURRICULAR

Member, Orange County Association of Realtors
Member, President's Leadership Academy of BIA Orange County

OFF THE CLOCK

Can't live without her daily task list and Starbucks
Hobbies include remodeling and decorating her home and exploring California's wine regions ("I seem to drink more wine than I collect")
Fave food: Mexican

SECRET LIFE

Lived in West Germany when the Berlin Wall came down



Rick Hendel, 36

OWNER, HENDEL HOMES, HENDEL CONSTRUCTION, WAYZATA, MINN.

EDUCATION

BS, Biology, Bethel University

ACCOMPLISHMENTS

Launched custom home-building and remodeling firm at age 22
Won numerous awards for home design and construction excellence, including the 2004 and 2009 Dream Home award from the Builders Association of the Twin Cities

EXTRACURRICULAR

Helped raise nearly \$50,000 for building schools and providing supplies for a mission project in Rwanda

OFF THE CLOCK

Hobbies include hunting, hockey, golf, and snowmobiling
Unusual talent: he has been told he's a good arm wrestler

Fave dish: barbeque ribs from Famous Dave's BBQ
Getaway spot: anywhere with great architecture

SECRET LIFE

Worked as a tissue-harvester for the Red Cross
Wife's grandfather was one of Darby's Rangers in the 1st Ranger Battalion during WWII



Saun Sullivan, 39

PARTNER, DSLD LLC, DENHAM SPRINGS, LA.

EDUCATION

BA, Philosophy, University of Colorado; MBA, Tulane University

ACCOMPLISHMENTS

Launched (and co-owns) home-building company in 2008
Grew sales from 51 homes in first year to 363 in 2010
Implemented even-flow construction and Lean

practices to minimize waste, improve quality, and increase profit
Previously co-owned PCC Homes, which was sold to D.R. Horton in 2006

EXTRACURRICULAR

Member, benchmark group

OFF THE CLOCK

Getaway spot: Little Palm Island Resort and

Spa, Key West, Fla.
Fave flick: "Shawshank Redemption" ("It's the only movie that's better than the book")
On the nightstand: anything about history

SECRET LIFE

May be the only home builder in the U.S. with a philosophy degree